

# Nicholas W. Vincent-Hill

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## EXPERIENCE

### Compass Analytics

San Francisco, CA

Account Manager

February 2017 – December 2017

- Managed five mortgage originator clients with enterprise-level risk ranging from \$70M to \$250M
- Hedged client's risk with TBA mortgage-backed securities (\$1.5B monthly trading volume) to protect margins
- Designed custom reports to understand pipeline/MSR risk, P&L, and accounting data
- Utilized Compass Point™ technology and SQL to help clients understand their business and realize value
- Completed G/L reconciliation, risk management, rate sheet, pooling, and MSR training certifications

### Bocage Capital

San Francisco, CA

Junior Trader

April 2015 – September 2016

- Traded equities, commodities, derivatives, and other securities domestically and internationally on Bocage Capital's execution team, a leveraged long-short commodity-focused hedge fund with ~\$650M AUM
- Managed OMS and EMS workflow, tracked intraday P&L, and resolved trade breaks
- Executed algorithmic-trading strategies to minimize transaction costs and performed TCA against VWAP
- Created morning note daily for firm-wide distribution with portfolio analytics and relevant news/events

### JMP Securities

San Francisco, CA

Equity Capital Markets Intern

June 2014 – August 2014

- Contributed to a four-person equity capital markets team structuring and originating securities for middle-market healthcare, technology, real estate, and finance companies
- Involved in 21 completed transactions raising \$2.5B in proceeds including 13 IPOs and 4 follow-on offerings
  - Bookrun transactions: RCS Capital Corp (\$486M FO), Five Oaks Investment Corp (\$40.25M FO), MeetMe, Inc (\$10M CMFO), Marinus Pharmaceuticals (\$45M IPO), Pfenex Inc. (\$50M IPO)
- Built and maintained analytical models to measure market performance for use in client-facing presentations

### UBS Financial Services, Inc.

San Francisco, CA

Private Wealth Management Intern

June 2013 – April 2014

- Assisted a four-person private banking team managing accounts of ultra-high net worth individuals and family offices during a summer internship and subsequent part-time apprenticeship
- Performed spreadsheet analysis on equity and fixed-income securities and modeled equity/options strategies

## LEADERSHIP EXPERIENCE

### Capital Investments at Berkeley (CIB)

Berkeley, CA

President

January 2014 – January 2015

- Directed CIB, an investment club founded in 2012 dedicated to providing knowledge and experience in investment management to students and risk-adjusted returns to investors - <http://www.ciberkeley.com/>
- Actively managed a portfolio with ~\$47,000 AUM of as of January 1<sup>st</sup>, 2015
- Guided a team of 30 UC Berkeley students to accomplish operational, educational, and social objectives

## EDUCATION

University of California, Berkeley · Walter A. Haas School of Business

GPA: 3.5

B.S. Business Administration

December 2014

## TECHNICAL SKILLS

- SQL, Bloomberg Terminal/EMXS, Compass Point™, Thomson One, Ipreo/BD Vision, Salesforce, Tableau Analytics, Dealogic StatShot, Aexeo - CITCO fund services, Eze OMS, Investor Analytics, HTML5/CSS, p5.js
- Microsoft Office (advanced Excel + VBA), Adobe Creative Suite (Photoshop, Illustrator, InDesign)